



# INSTITUTIONAL AGRICULTURE INVESTMENT

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Land Advisors Organization

# SOURCES OF CAPITAL

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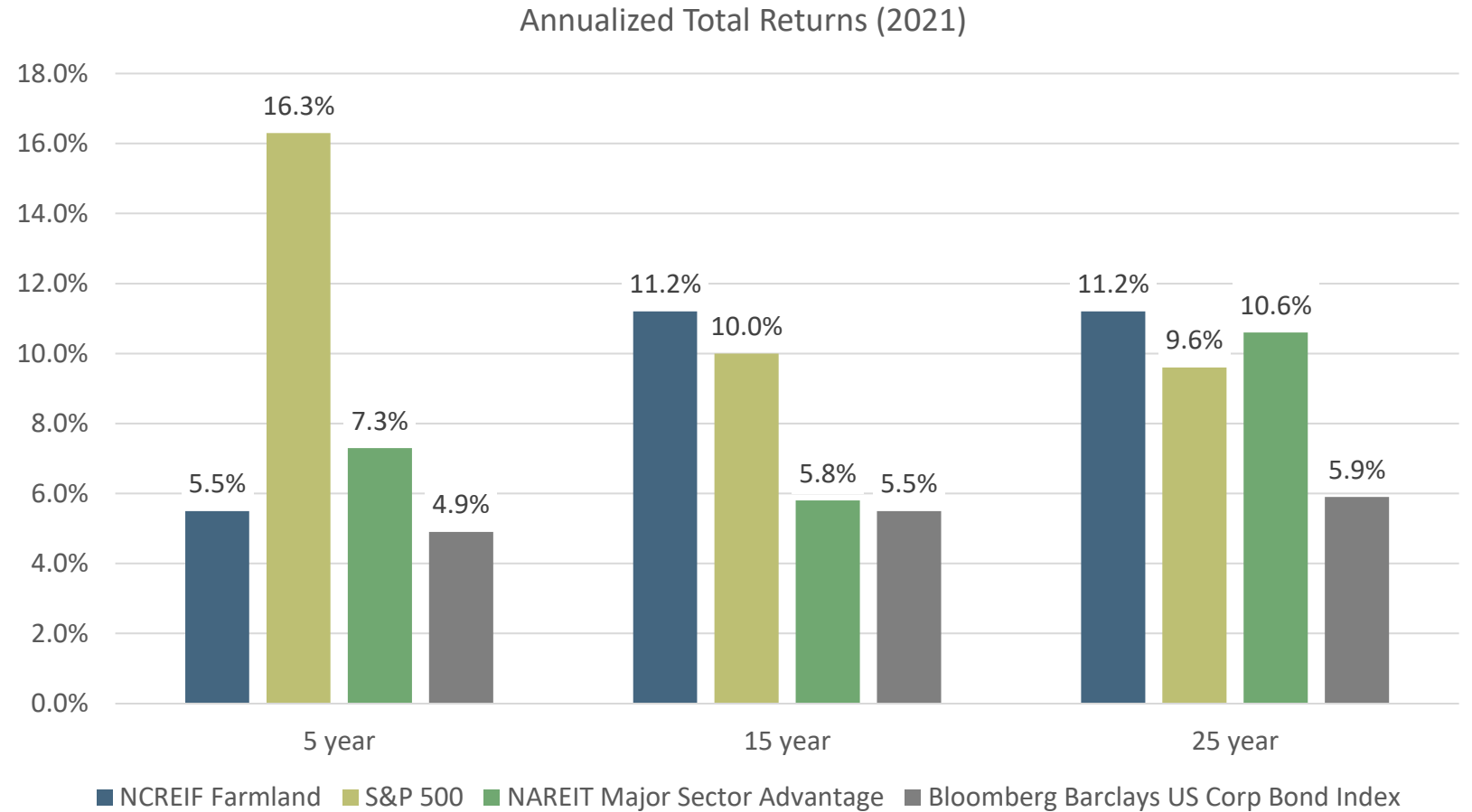


- Pension Funds
  - Endowments
  - Family Office
  - Foundations
  - Corporations
  - Private/Public Equity
  - Crowdfunding
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- Fiduciary Duty to Maximize Returns for Client
- Environmental, Social & Governance (ESG)
- Long Term Interests in Agriculture  
(Underwriting does not involve appreciation from other commercial development uses)

# WHY?

- Diversification
- Stable
- Inflation Hedge
- Cash Yields
- Appreciation
- Low Correlation with Other Asset Classes

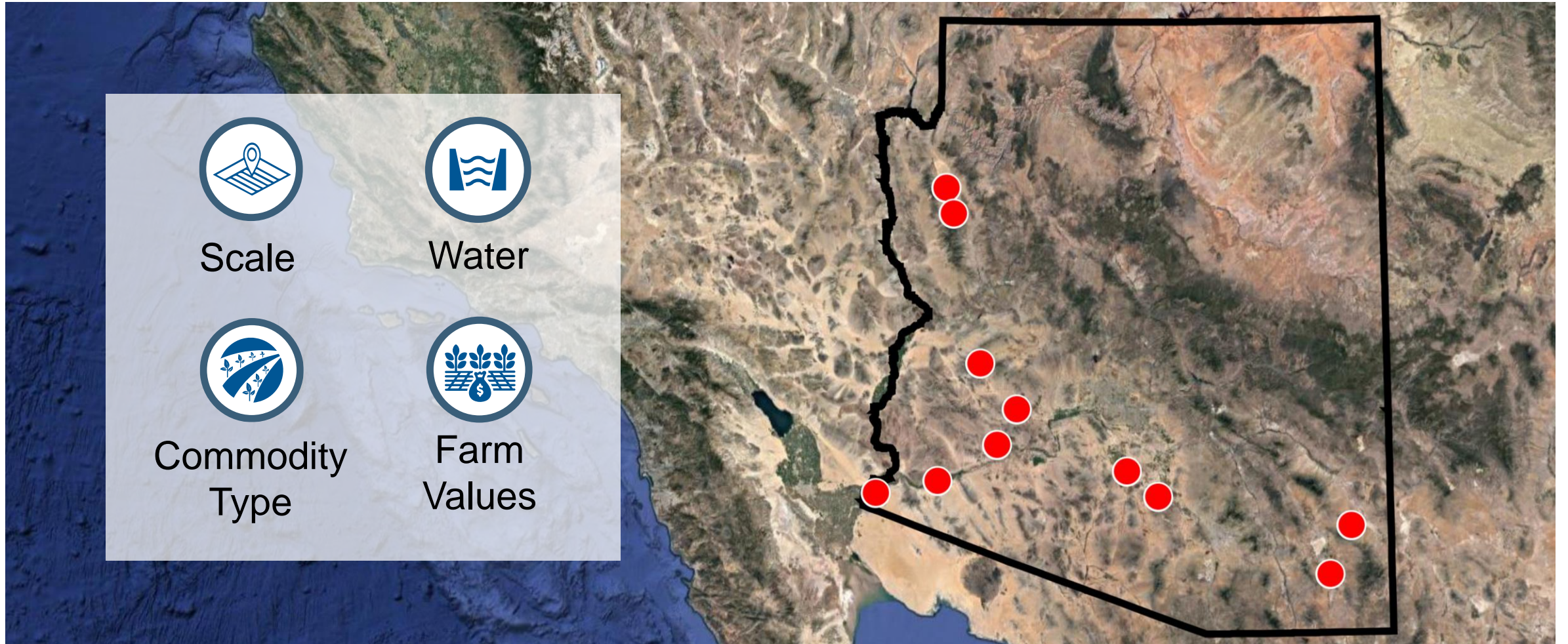


# TYPES OF INVESTMENT

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- Row Crops
  - Permanent Crops
  - Greenfield
  - Cap Ex Improvements
  - Tenants
  - Direct Operate
  - Vertical Integration

# WHERE?



# MARKET TRENDS

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## TAILWINDS

- Commodity Values Up
- Diversity of Commodities
- State Governance is Favorable for Investment
- Water Availability (Region Specific)

## HEADWINDS

- Farmland Availability is Constrained
- Limited Availability of Desired Crops
- Water Availability (Region Specific)
- Other Real Estate Influencers (Regional Specific)



THANK YOU